July 23, 2024

CAREER TALKS

YOUR TRAITS AND SKILLS FOR CAREER DEVELOPMENT - CLASSROOM

FOR INTERNAL USE

LEARNING OBJECTIVES

By the end of this module you will be able to:

- Explain in a broader context, the key requirements and elements for successful career development
- Explain the difference between Personality Traits and Transferable Skills and how these are important for specific job roles and career development
- Reflect on future career opportunities and the areas that require focus for building a career in a specific direction

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TODAYS LEARNING JOURNEY

1. Session introduction: Teaser and Guest Speaker
2. Your career: personality traits & transferable skills
3. Your career: Logistics activity
4. Wrap up

Duration
03:00 hours

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GROUNDRULES

FOR INTERNAL USE

FOR INTERNAL USE

ACTIVITY

INTRODUCING YOURSELVES

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INTRODUCING YOURSELVES

Everybody to form a circle and work in pairs

In pairs, interview the person next to you and find out:

- The name
- Where do you come from?
- Likes and dislikes
- What do you strive for in life … and why?

You have 5 minutes and then … 30 seconds to introduce your fellow student (so manage your time well ☺)

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ACTIVITY

My future career should bring me ...

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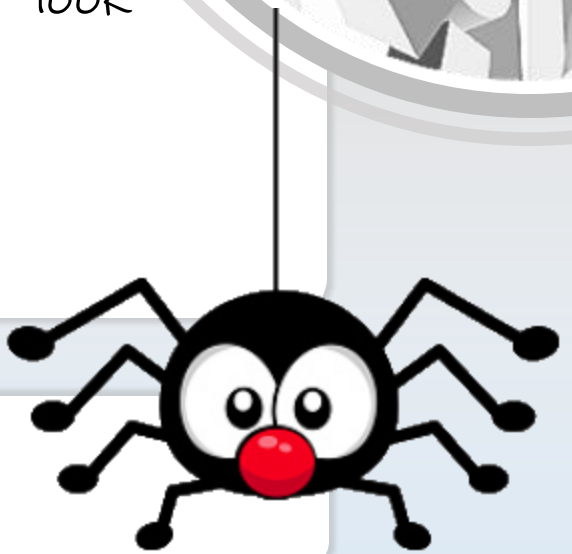
MY FUTURE CAREER SHOULD BRING ME ...

Individual activity

According to you, what would a successful career look like?

Indicate in the spiderweb diagram

NOTE: Not all items should be rated equally important



3 minutes

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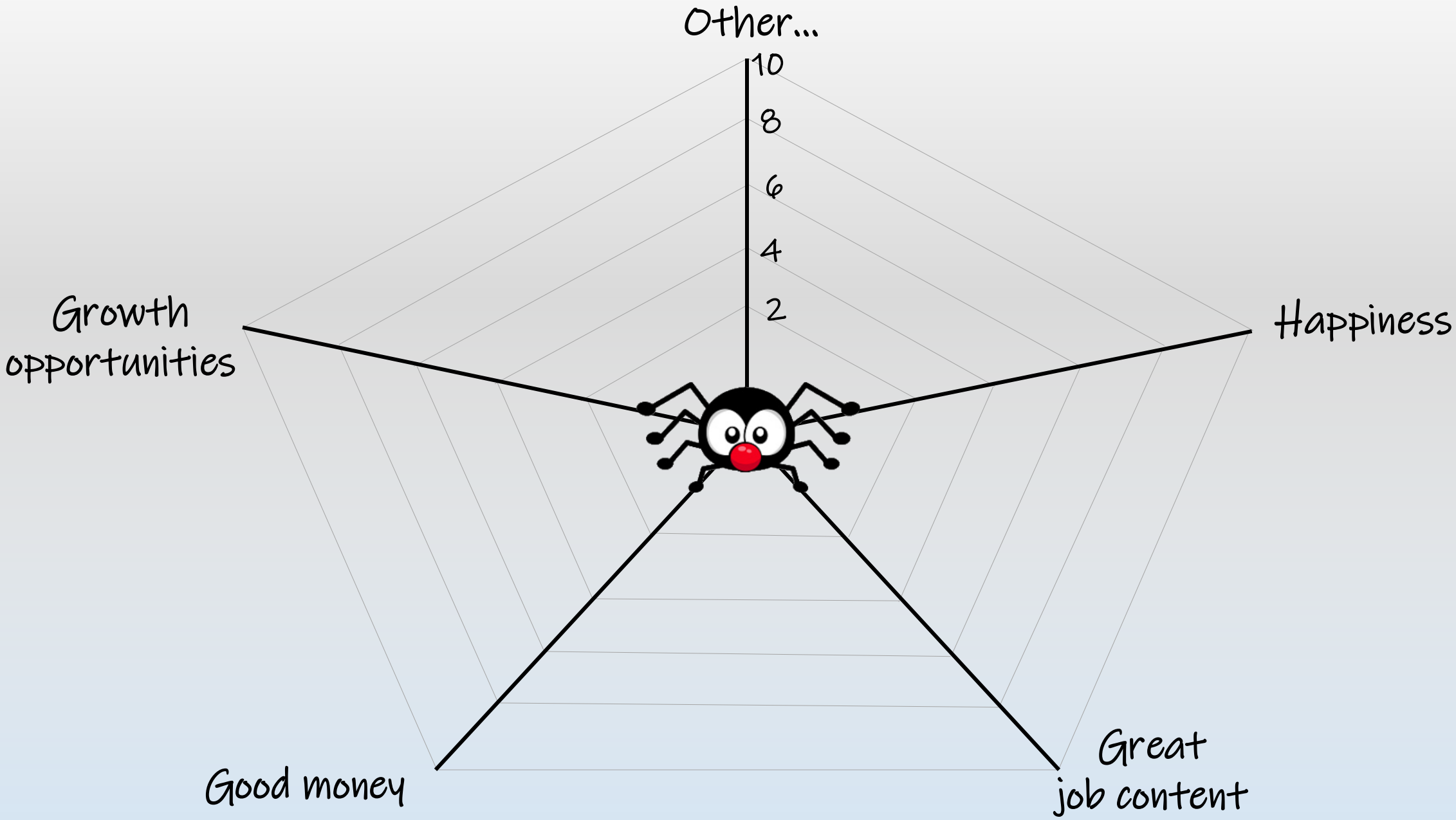
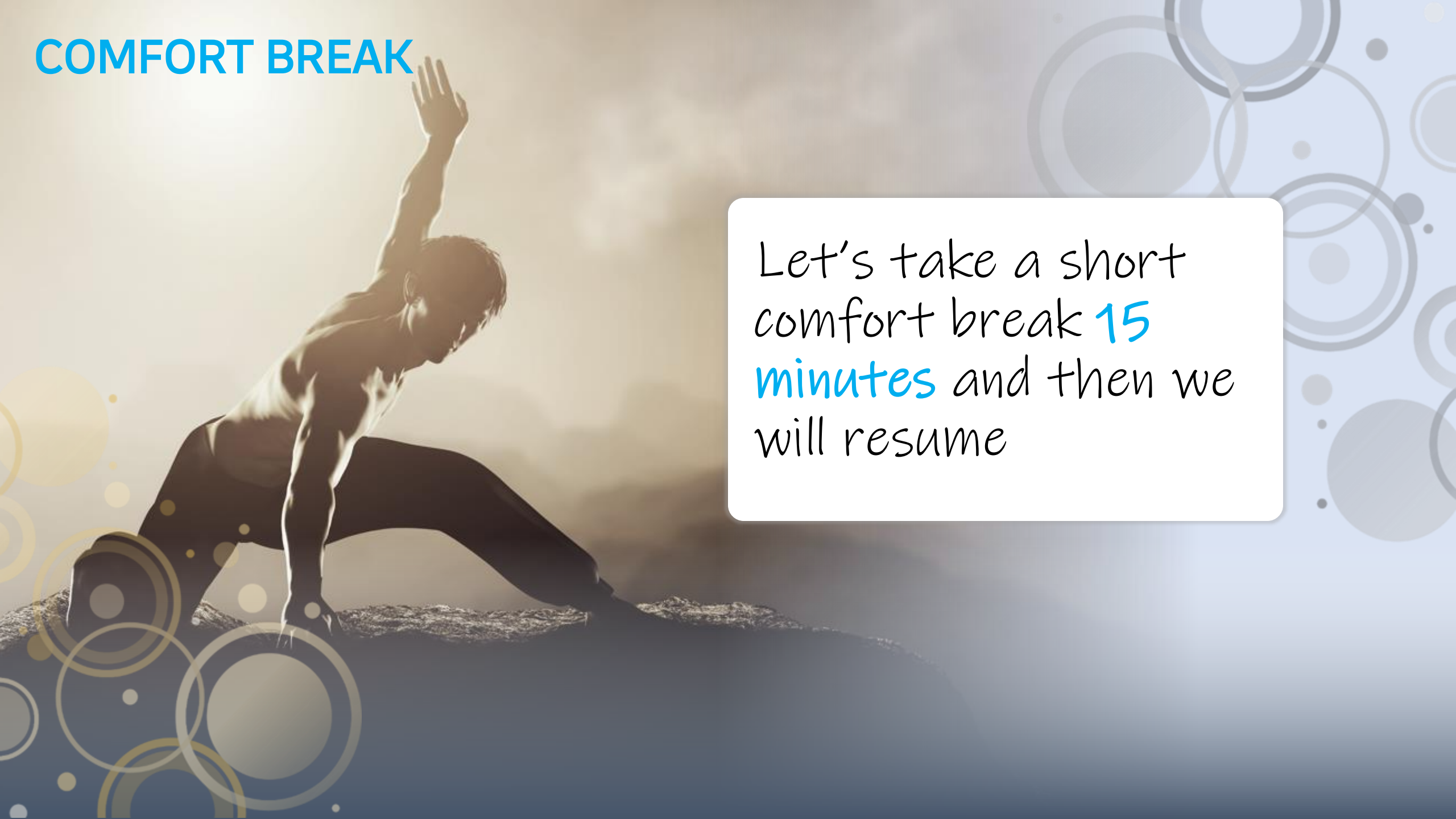
MY FUTURE CAREER SHOULD BRING ME ...



YOUR CAREER

COMFORT BREAK



Let's take a short comfort break 15 minutes and then we will resume

CAREER & CAREER DEVELOPMENT

What would be some of the requirements that can help your career and your career development?

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CAREER DEVELOPMENT: TOP TIPS

1. Identify your talents
2. Embrace your strengths and weaknesses
3. Turn around- your 'Yeah ... but' thoughts
4. Identify development needs for skills and personality
5. Map out your career development plan
6. Own your career development
7. Remain open to change

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FOR YOUR INSPIRATION - INDUSTRIES TO PURSUE A CAREER

Logistics

Pharmaceutical

Agriculture

Manufacturing

Hospitality

Technology & IT

Education

Finance

Healthcare

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PERSONALITY TRAITS & TRANSFERABLE SKILLS

Who knows what these are? Any ideas are welcome.

Personality traits relate to your character as a person: how you are, and the attitude related to it.

Transferable skills are learnt abilities that can help you at work or in life, so in a variety of situations.

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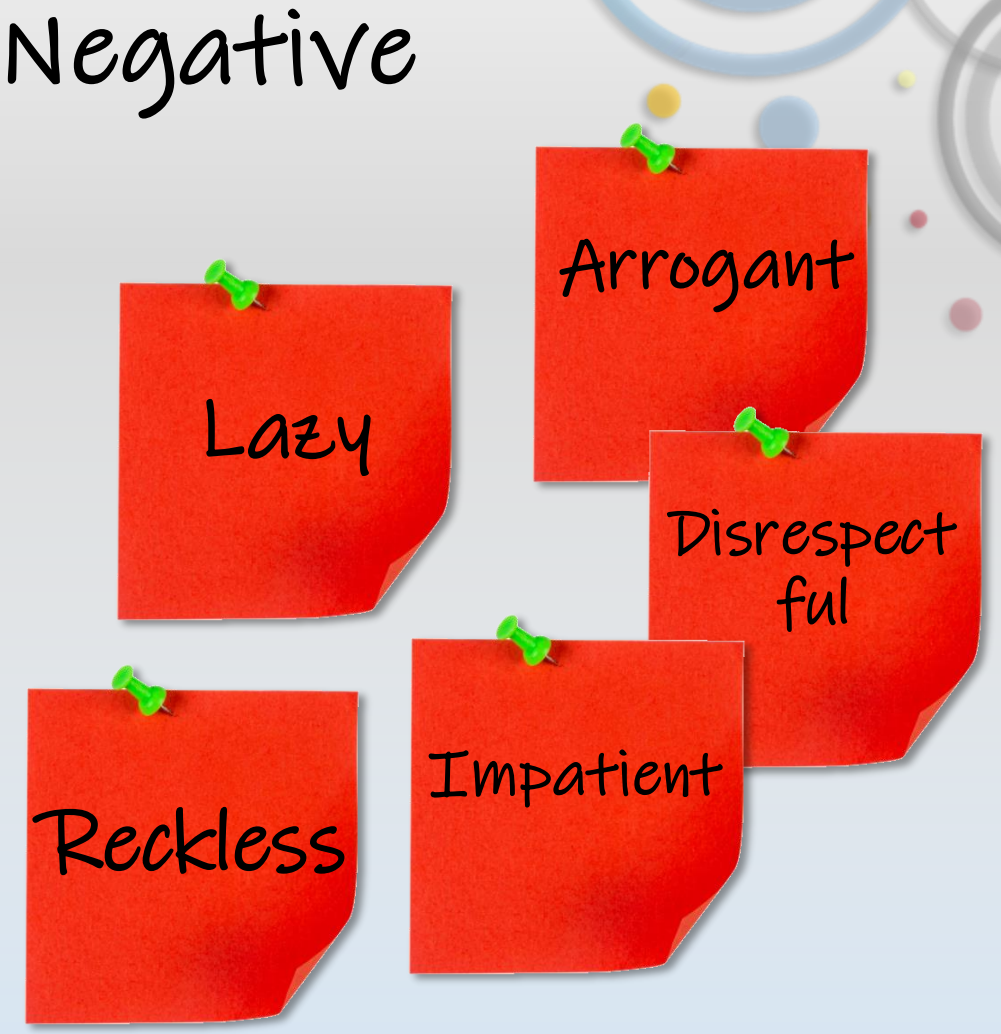
PERSONALITY TRAITS - EXAMPLES



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TRANSFERABLE SKILLS - EXAMPLES

Teamwork

Flexibility

Critical thinking

Problem solving

Communi-cation

Adaptability

Attention to detail

AN EXAMPLE

Finding a job role that matches your personality is only part of the equation. You also need to find a role that matches your skillset.

THE RELEVANCE

So ... Why is it important to know about your Personality Traits and Transferable Skills?

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ANY QUESTIONS AT THIS STAGE?

YOUR CAREER – LOGISTICS ACTIVITY

LOGISTICS INDUSTRY AS AN EXAMPLE

When you think of the word 'Logistics', what thoughts or words come to mind?

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LOGISTICS ... BUZZ WORDS

PLAINS, TRAINS AND AUTOMOBILES

SEA TRANSPORT

AIR TRANSPORT

DPDHL

CARGO

FROM HERE TO THERE (A TO B)

TRANSPORT

ROAD TRANSPORT

DRIVERS

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ACTIVITY

- Logistics fun facts

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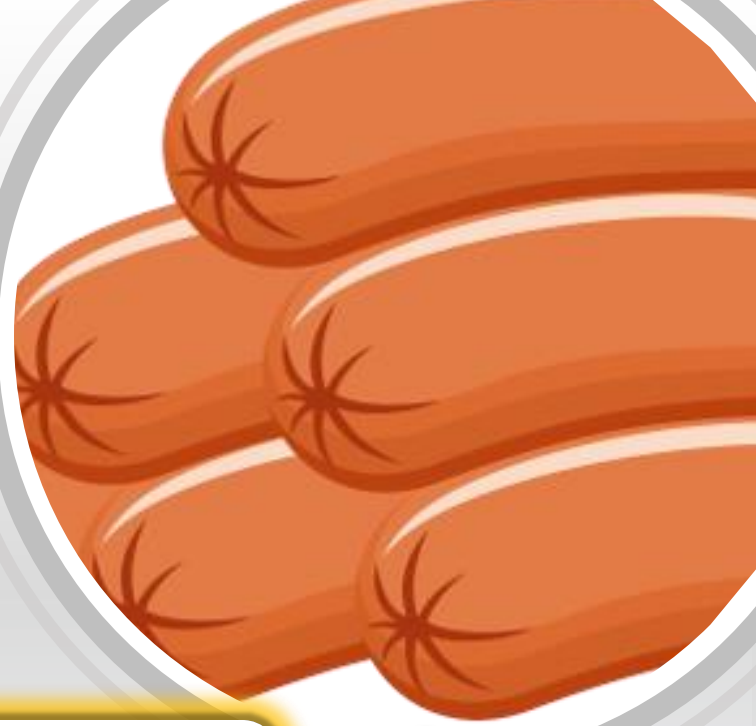
LOGISTICS FUN FACT - 1



If you joined together all the sausages that the logistics industry delivers in one year, they'd reach beyond the moon.

TRUE

FALSE

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LOGISTICS FUN FACT - 2

If you laid all of the railway tracks in the USA end to end, they would reach the whole way around the Earth.

TRUE

FALSE

👍

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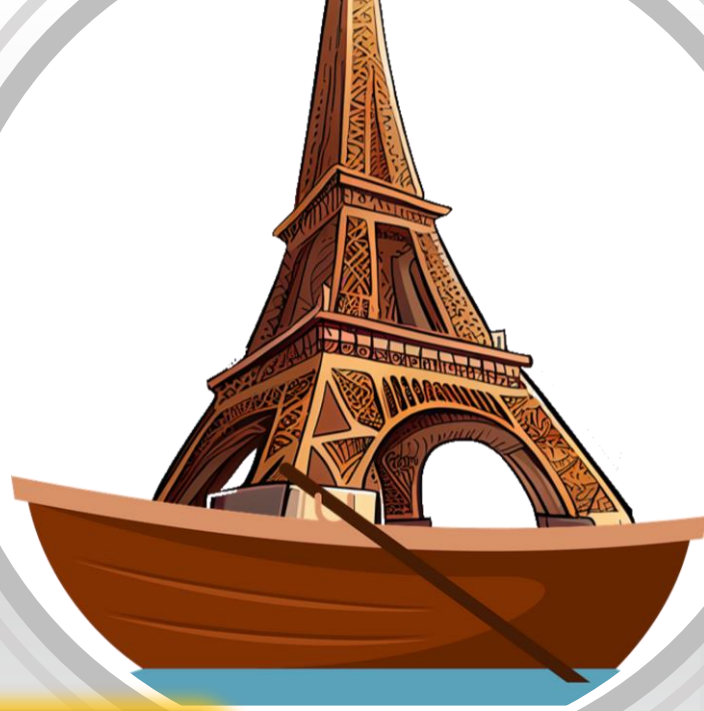
LOGISTICS FUN FACT - 3

The World's largest cargo ship could carry the Eiffel Tower.



TRUE

FALSE

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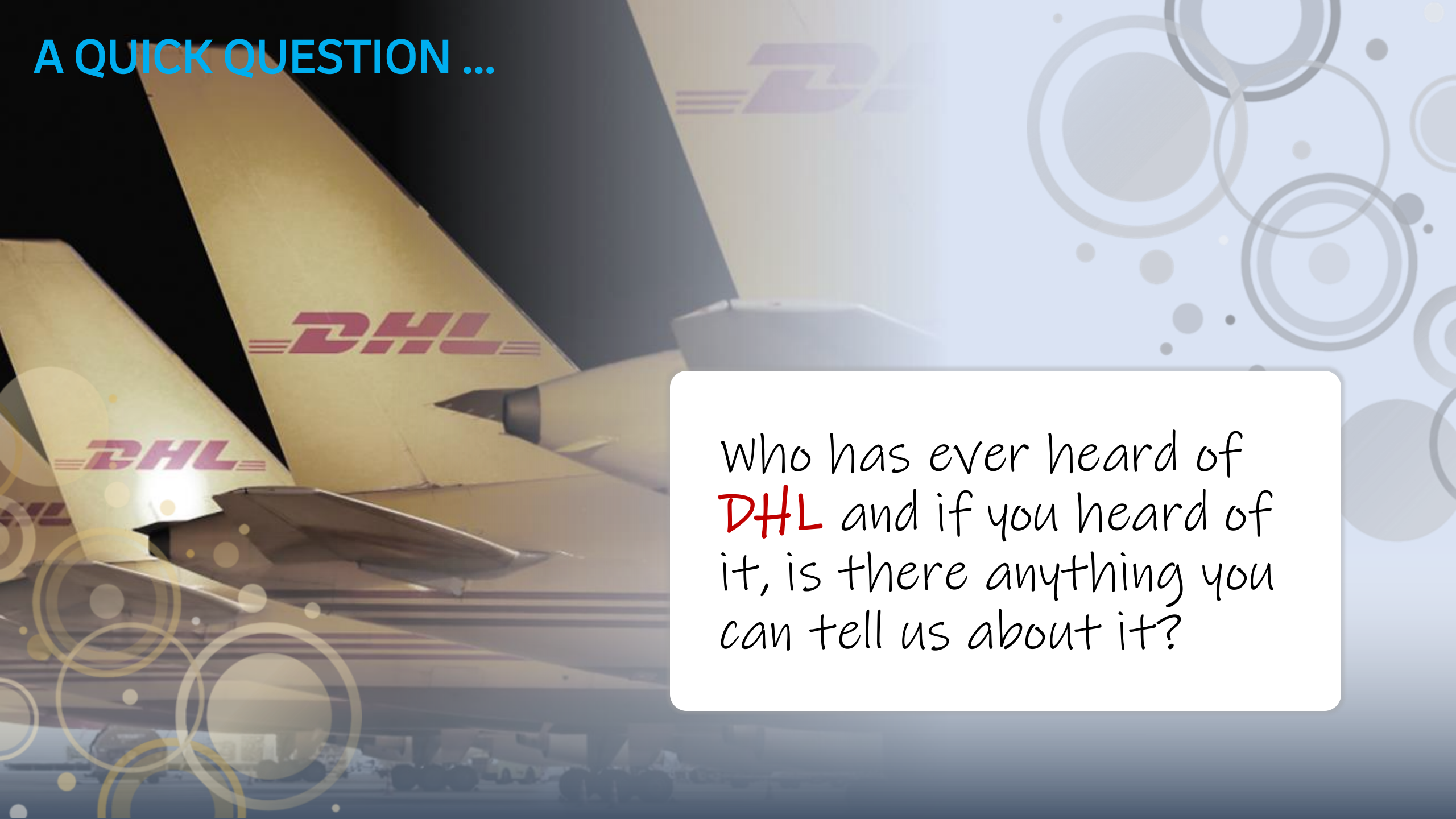
LOGISTICS FUN FACT - 4

In 2014 Logistics company DHL Express transported two VIPs from China to Brussels: Hao Hao and Xing Hui..

TRUE

FALSE

A QUICK QUESTION ...



Who has ever heard of DHL and if you heard of it, is there anything you can tell us about it?

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ANY COMMONALITIES?

Sports

Logistics

Fashion

Movies

Music

Disaster

Sports

Logistics

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WE ARE EVERYWERE!

Logistics

Sports

Fashion

Movies

Music

Disaster Response Team

Sports

Logistics

FOR INTERNAL USE

ACTIVITY

- A career in logistics

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A CAREER IN LOGISTICS

Working in groups of 4

In your group, for your assigned job role, define:

- What transferable skills and personality traits would be required? (TOP 3 of each)
- How do you think these add to success?

10 to 15 minutes

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ANY QUESTIONS AT THIS STAGE?

WRAP UP

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RECAP QUIZ

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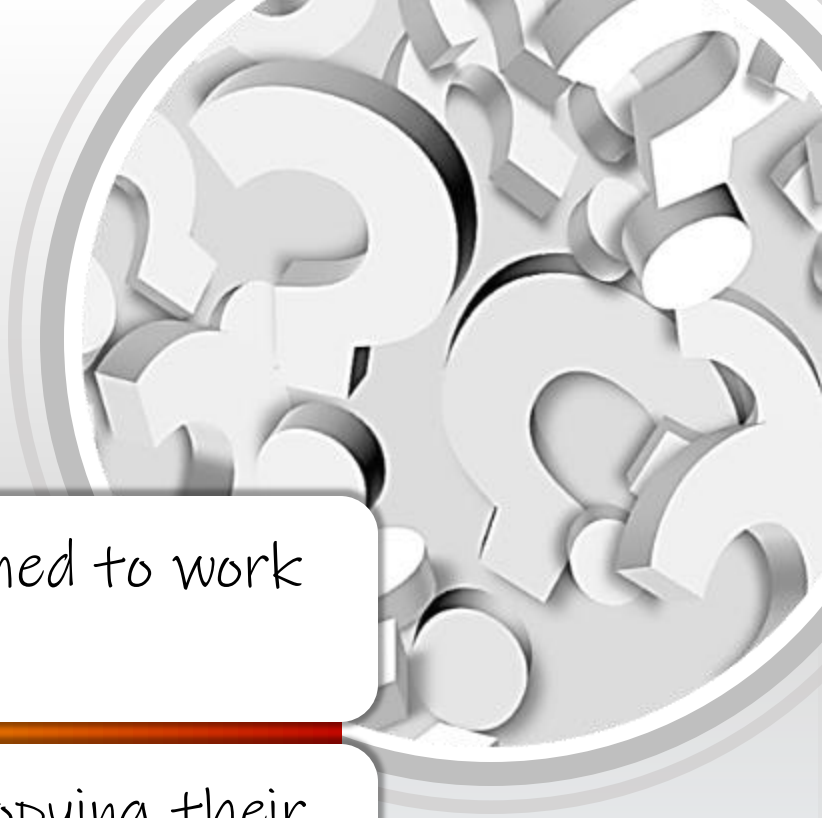
QUESTION 1



What would be a good way to learn about and close any existing gaps in your traits and skills?

A Keep doing what you always did as so far this seemed to work effectively

B Observe other people critically and do as they do, copying their behavior

C Remain open to feedback and make changes where necessary

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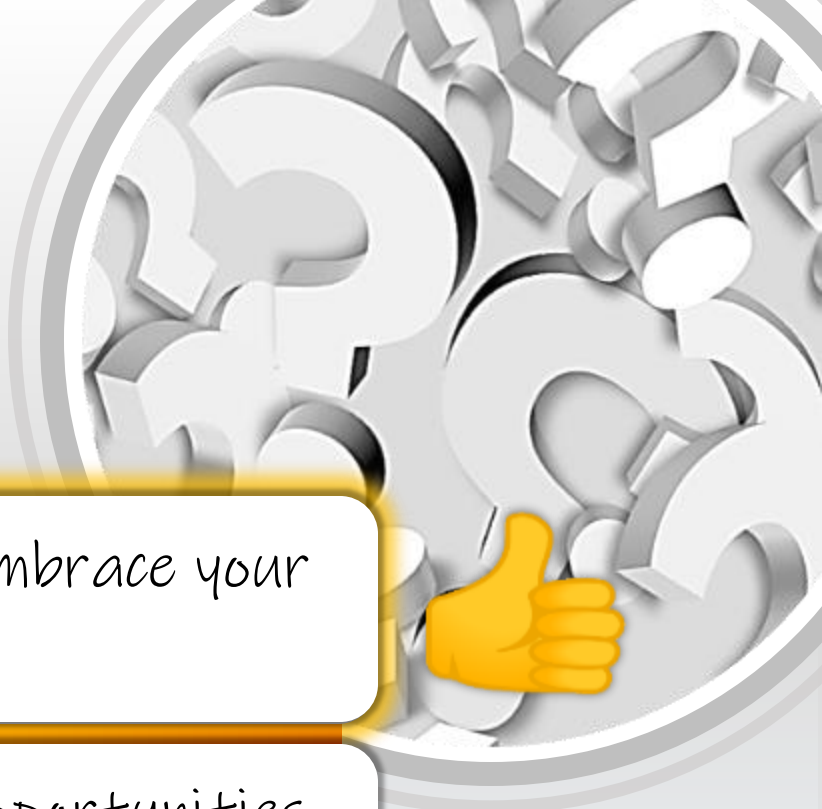
QUESTION 2

Which of the following would be considered good for career development?



A. Remain open to change, identify your talents and embrace your strengths but also your weaknesses

B. Avoid taking risk, think short term and wait for opportunities to present themselves

C. Be critical using 'yeah ... but' thoughts and ensure you only develop in the areas you know you're good at

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QUESTION 3

How would you define a personality trait?
A personality trait ...

A ... relates to learnt abilities that can help you at work or in life in various situations

B ... relates to how you deal with other people in different circumstances

C ... relates to your character: how you are, and the behavior related to it

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QUESTION 4

What are some good examples of transferable skills?

A Arrogance, Impatience, Laziness, Disrespect

B Teamwork, Flexibility, Critical Thinking, Adaptability

C Optimism, Honesty, Responsibility, Helpfulness

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QUESTION 5

In relation to career development, why would it be important to know about your personality traits and transferable skills?

A. When applying for a job, that is what potential employers want to know about: what do you bring to their business!

B. Knowing about this, you will also know that you are on the right track and no change is needed

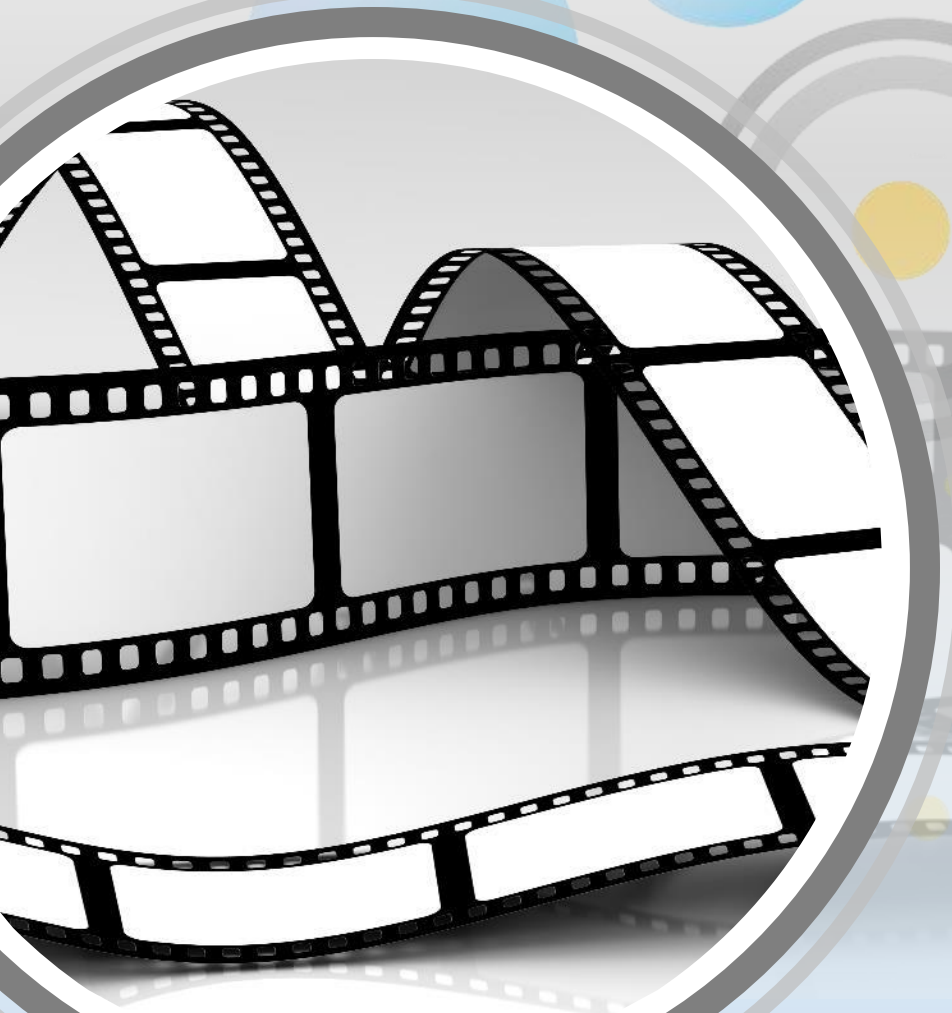
C. If you know about these, you can use that against other people, which is in your advantage

ONE WORD ... ONE SENTENCE

What is the **one word** that summarizes today's workshop for you and how would you explain that word in **one sentence**?

FILM

Get your career going



THANK YOU FOR YOUR TIME AND ATTENTION

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